

A Leader in Mergers & Acquisitions – Bank and Thrift 2013

By Number of Deals

Rank	Advisor	Deals	Deal Value (\$mm)
1	Sandler O'Neill & Partners, L.P.	47	\$6,399
2	Keefe, Bruyette & Woods	43	3,823
3	Commerce Street Capital, LLC	12	296
4	Raymond James & Associates, Inc.	11	1,108
5	Hovde Group, LLC	10	302
-	Capital Corporation, LLC	10	32
7	Sterne, Agee & Leach, Inc.	9	733
-	D.A. Davidson & Co.	9	471
9	RBC Capital Markets, LLC	8	909
-	FIG Partners, LLC	8	137
11	Griffin Financial Group, LLC	7	389
12	J.P. Morgan Securities LLC	6	5,923
-	Boenning & Scattergood, Inc.	6	327
-	Banks Street Partners, LLC	6	70
15	Sheshunoff & Co. Investment Banking LP	5	314
16	Macquarie Capital (USA) Inc.	4	479
-	DD&F Consulting Group	4	317
-	FBR Capital Markets & Co.	4	112
-	Ambassador Financial Group, Inc.	4	83
-	Austin Associates, LLC	4	68

By Deal Value

Rank	Advisor	Deals	Deal Value (\$mm)
1	Sandler O'Neill & Partners, L.P.	47	\$6,399
2	J.P. Morgan Securities LLC	6	5,923
3	Keefe, Bruyette & Woods	43	3,823
4	Goldman, Sachs & Co.	3	3,483
5	Castle Creek Financial LLC	1	2,382
-	Jefferies LLC	1	2,382
7	Raymond James & Associates, Inc.	11	1,108
8	RBC Capital Markets, LLC	8	909
9	Landmark Capital S.A.	1	881
-	LXG Capital S.A.C	1	881
-	Whitecap Consulting Group LLC	1	881
12	Sterne, Agee & Leach, Inc.	9	733
13	Macquarie Capital (USA) Inc.	4	479
14	D.A. Davidson & Co.	9	471
15	Griffin Financial Group, LLC	7	389
16	Bank of America Merrill Lynch	1	343
-	Credit Suisse (USA), Inc.	1	343
18	Boenning & Scattergood, Inc.	6	327
19	Bank Advisory Group, LLC	3	323
20	DD&F Consulting Group	4	317

Note: Dollars in millions; as of December 31, 2013

Includes all bank & thrift transactions announced since January 1, 2013

Rankings exclude terminated transactions and self-advisory roles

Source: SNL Financial