

Gilmore Bank (Private; Los Angeles, CA) has agreed to merge with Grandpoint Bank (Private; Los Angeles, CA)

Deal Value: Undisclosed

Sandler O'Neill served as financial advisor and provided a fairness opinion to Gilmore Bank in this transaction. This transaction represents Sandler O'Neill's 86th bank or thrift transaction nationwide since January 1, 2011. Sandler O'Neill has served as a financial advisor on more bank and thrift transactions than any other investment bank during that time period.¹

LOS ANGELES, CA (July 2, 2013) – Grandpoint Bank and Gilmore Bank announced today that they have entered into a definitive agreement, pursuant to which Gilmore Bank will be merged into Grandpoint Bank. Terms of the transaction were not disclosed. Completion of the transaction is subject to customary closing conditions and regulatory and shareholder approvals. It is anticipated the transaction will be completed in the late third quarter of 2013.

Gilmore Bank was founded in 1955 and currently operates two offices in Los Angeles County, including its headquarters at the historic Original Farmers Market in Los Angeles and a branch in La Canada Flintridge. As of March 31, 2013, Gilmore Bank had total assets of \$176.9 million

Grandpoint Bank is also a full-service commercial bank, with total assets of approximately \$943 million. Grandpoint Bank is a wholly-owned subsidiary of Grandpoint Capital, Inc., a bank holding company with three wholly-owned banking subsidiaries: Grandpoint Bank, of which Bank of Tucson is a division, Regents Bank, N.A., and The Biltmore Bank of Arizona. At March 31, 2013, Grandpoint Capital had total assets of approximately \$2.2 billion. Grandpoint Bank and Grandpoint Capital are headquartered in Los Angeles, Calif.

Financial Highlights

	<u>Grandpoint Bank</u>	<u>Gilmore Bank</u>
Total Assets	\$943	\$177
Net Loans	\$672	\$130
Deposits	\$806	\$153
Equity	\$130	\$18.7
NPAs / Assets (%)	0.94%	4.42%
LTM ROAA (%)	0.92%	0.37%

Notes:
 Dollars in millions
 Financial data as of March 31, 2013
¹Excludes terminated transactions and self-advisory roles; does not combine the results of advisors which have merged until the date such merger was completed
 Source: SNL Financial.

Pro Forma Branch Network



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