

Medallion Financial Corp. (NASDAQ: MFIN; New York, NY) Announces Sale of Its Asset Based Lending Division, Medallion Business Credit, Consisting of over \$40 Million in Prime Business Credit Loans

Deal Value: Not Disclosed

Sandler O'Neill served as exclusive financial advisor to Medallion Financial Corp. in connection with this transaction.

Overall, this represents Sandler O'Neill's 121st financial services transaction since January 1, 2015, more than any other investment bank during that time period.¹

Since January 1, 2015, Sandler O'Neill has advised on 33 financial services transactions in the Mid-Atlantic, more than any other full-service investment bank during that time period.¹

NEW YORK – Medallion Financial Corp. (NASDAQ: MFIN) announced yesterday that Medallion Bank, the Company's unconsolidated wholly-owned portfolio company, and Medallion Business Credit, a division of the Company, closed on a sale of over \$40 million in performing loans to a large super regional bank, recognizing a gain on the transaction.

Andrew Murstein, President of Medallion stated, "Given our strong network of relationships, 2016 is shaping up to be another record year of loan production for our consumer loans. This sale of our smallest and least profitable division will not only be accretive to our earnings, but will allow us to redeploy these funds from lower yielding loans to significantly higher yielding loans in our consumer lending area where we continue to have over a 50% pre-tax return on equity."

About Medallion Financial Corp.

Medallion Financial Corp. is a specialty finance company that originates and services loans in various commercial industries, and its wholly-owned portfolio company, Medallion Bank, also originates and services consumer loans. The Company and its subsidiaries have lent approximately \$7 billion to small businesses.

(1) Source: SNL Financial; Excludes terminated transactions and self-advisory roles

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