

Hay Tor Capital LLP, KAS BANK N.V. and Neonet AB's management to acquire a majority stake in Neonet from Nordic Capital Fund VII

**Deal Value: Undisclosed**

Sandler O'Neill served as financial advisor to Nordic Capital, one of Scandinavia's largest private sponsors, in the sale of its majority stake in Neonet, an independent provider of institutional equity execution services. This transaction further extends Sandler O'Neill's Financial Technology practice into the expanding cross-border electronic trading landscape. This represents Sandler O'Neill's 76<sup>th</sup> financial services transaction since January 1, 2011 more than any other investment bank over this period <sup>(1)</sup>.

**About the Transaction:**

On November 16, 2012, Hay Tor Capital LLP, KAS BANK N.V. and Neonet AB announced that Hay Tor Capital, KAS Bank and Neonet's management will together acquire a majority shareholding in the independent execution service provider Neonet from Nordic Capital Fund VII.

Neonet is at the forefront of the development of algorithmic trading at a time when financial markets are becoming increasingly electronic. The company offers institutional investors and other financial market participants flexible, independent and transparent execution services based on advanced trading software solutions, serving clients in over 20 countries. This forms a unique consortium of owners with financial expertise and extensive industry knowledge, their backgrounds covering all aspects of securities trading from front end technology to trade processing.

Neonet is currently a subsidiary of Cidron Delfi Intressenter Holding AB, a company ultimately owned by Nordic Capital Fund VII. Nordic Capital Fund VII will remain as a minority shareholder in Neonet after this transaction. Previously a part of Orc Group, Neonet has operated as a separate company since March 2012. KAS BANK will acquire a minority interest of 20 per cent.

Terms were not disclosed. The transaction is conditional on approval by the Swedish Financial Supervisory Authority.

"Neonet has a widely acknowledged expertise in the provision of electronic trading and brokerage services across European markets. Hay Tor Capital, as the majority investor, and our partners believe that new regulation and structural changes in markets are driving increased demand for the services which a dynamic and focused firm like Neonet provides to its customer base," says John Ashdown, Managing Partner at Hay Tor Capital LLP.

"The combination of Hay Tor Capital, a specialist financial services investor; KAS BANK, specialized in wholesale securities services; and Nordic Capital will contribute greatly to Neonet's development, international growth and promote further development of Neonet's high-quality technology offering and execution services. There is also great potential for collaboration between Neonet and KAS BANK," says Peter Melbi, Chairman of Neonet.

(1) Source: SNL Financial

**Sandler O'Neill Contacts:**

Michael Kraines  
Managing Director  
(312) 281-3478

Vineet Wilson  
Vice President  
(312) 281-3479

Andres Eloisa  
Analyst  
(312) 281-3473

**SANDLER O'NEILL + PARTNERS, L.P.**

New York – Atlanta – Boston – Chicago – San Francisco