

## El Dorado Savings Bank, F.S.B. (Private; Placerville, CA) has agreed to merge with PacWest Bancorp (NASDAQ: PACW; Beverly Hills, CA)

**Deal Value: Approximately \$466.7 Million**

Sandler O'Neill acted as exclusive financial advisor and rendered a fairness opinion to El Dorado Savings Bank in this transaction.

Sandler O'Neill has advised on 28 bank or thrift transactions in the Western Region since January 1, 2015 representing \$10.1 billion in aggregate transaction value, more transactions and transaction value than any other investment bank during that time period.<sup>1</sup>

This transaction represents Sandler O'Neill's 191st bank or thrift transaction since January 1, 2015 representing \$62.0 billion in aggregate transaction value, more transactions and transaction value than any other investment bank during that time period.<sup>1</sup>

LOS ANGELES, CA, September 12, 2018—PacWest Bancorp (Nasdaq: PACW) ("PacWest") and El Dorado Savings Bank, F.S.B. ("El Dorado") today announced the signing of a definitive agreement and plan of merger (the "Agreement") whereby PacWest will acquire El Dorado in a transaction valued at approximately \$466.7 million.

El Dorado, headquartered in Placerville, CA, is a federally chartered savings bank founded in 1958, with approximately \$2.2 billion in assets and 35 branches located primarily in eight Northern California counties and two Northern Nevada counties. In connection with the transaction, El Dorado will be merged into Pacific Western Bank, the principal operating subsidiary of PacWest Bancorp.

The transaction, which was approved by the PacWest and El Dorado boards of directors, is expected to close in the first quarter of 2019 and is subject to customary closing conditions, including obtaining approval by El Dorado's stockholders and bank regulatory authorities.

Matt Wagner, President and CEO of PacWest Bancorp, commented, "The acquisition of El Dorado Savings Bank opens an entirely new banking market for us with a high quality and prudently managed 60 year old institution. We are confident the proposed merger will create long-term value for both PacWest and El Dorado stockholders, provide a broader product array for customers and enhance our California community bank franchise."

### Financial Highlights (\$ millions)<sup>2</sup>

|                   | PACW     | El Dorado |
|-------------------|----------|-----------|
| Total Assets      | \$24,530 | \$2,206   |
| Gross Loans       | \$16,885 | \$578     |
| Deposits          | \$17,929 | \$1,967   |
| Equity            | \$4,778  | \$228     |
| MRQ Cost of Funds | 0.55%    | 0.13%     |
| Loan / Deposit    | 94%      | 29%       |

1: Excludes terminated transactions and self-advisory roles

2: Data as of June 30, 2018

3: Excludes PACW North Carolina branch

Source: S&P Global Market Intelligence

### Pro Forma West Coast Branch Network<sup>3</sup>



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