

Parkside Financial, Inc. (Private; Clayton, MO) Closes Private Placement Offering of \$7.0 Million of 5.70% Subordinated Notes due 2028

Sandler O'Neill + Partners, L.P. served as the sole placement agent for this offering.

This transaction achieved the lowest coupon since January 1, 2016 for all non-rated private placements of subordinated debt issued by banks less than \$1 billion in assets.¹

This transaction is the 105th subordinated note or senior note transaction for a community bank since January 1, 2016 in which Sandler O'Neill acted as a placement agent, sole underwriter, book runner or initial purchaser.¹ These transactions have raised approximately \$5.7 billion for our clients, representing 63.6% market share of announced transactions.¹

About the Offering:

Clayton, MO (December 12, 2018) – Parkside Financial, Inc. (the “Company”), the holding company for Parkside Financial Bank & Trust (the “Bank”), announced today the completion of its private placement of \$7.0 million in fixed-to-floating rate subordinated notes due 2028 (the “Notes”). The Notes bear a fixed rate of 5.70% for the first five years and will reset quarterly thereafter to the then current three-month LIBOR rate plus 272 basis points. This represents the lowest coupon since January 1, 2016 for all non-rated private placements of subordinated debt issued by banks less than \$1 billion in assets.

James Wagner, President of the Company and Chief Executive Officer of the Bank, stated, “We are thrilled that Parkside’s historical performance and strong balance sheet created significant demand for the Notes, resulting in a materially over-sold placement completed in just two days at record-setting rates. We look forward to utilizing this equity to continue our upward trajectory.”

The Company expects to use the net proceeds from the offering to help fund continued growth, support regulatory capital ratios, and to pay off its \$1.3 million holding company line of credit. The Notes are intended to qualify as Tier 2 capital for the Company for regulatory purposes.

This announcement is for informational purposes only and does not constitute an offer to sell or the solicitation of an offer to buy securities.

About the Company:

Parkside Financial, Inc. is the holding company for Parkside Financial Bank & Trust. The Bank offers commercial banking, trust and family office services to privately-held businesses, their owners and operators and high net worth individuals. The Bank operates two divisions, the Banking Division and the Trust & Family Office division. The Bank maintains its headquarters at its sole full-service branch in Clayton, Missouri. Further information can be obtained by visiting the Bank’s website at pfbt.com.

(1) Source: Sandler O'Neill Syndicate Desk, Bloomberg. Deal count includes subordinated debt or senior note offerings for Community Banks reported by Bloomberg; Community Banks defined as banks or bank holding companies with less than \$35 billion in assets; Excludes transactions less than \$5 million in offering size.

(2) Source: S&P Global Market Intelligence; Financial data is not pro forma for the offering.

December 12, 2018

5.70% Fixed-to-Floating Rate
Subordinated Notes due 2028

\$7.0 Million



Parkside Financial
BANK & TRUST

Sole Placement Agent

SANDLER O'NEILL + PARTNERS

Financial Highlights as of September 30, 2018 ²

(Dollars in thousands)

Total Assets	\$484,957
Total Net Loans	\$366,098
Total Deposits	\$410,641
Total Equity	\$47,773
TCE / TA	9.84%

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