

Union Bankshares Corporation (NASDAQ: UBSH; Richmond, VA) Completes \$150.0 Million Offering of 5.00% Subordinated Notes due 2026

Sandler O'Neill + Partners, L.P. served as sole book-running manager for this offering.

This transaction is the 91st subordinated note or senior note transaction for a community bank since January 1, 2014 in which Sandler O'Neill acted as a placement agent, sole underwriter, book runner or initial purchaser.¹ Since May 20, 2016, Sandler O'Neill has raised over \$2.19 Billion for its clients in 34 transactions as the book-running manager or placement agent, capturing a 73.9% market share of announced transactions.¹

About the Offering:

Richmond, Va., December 5, 2016 – Union Bankshares Corporation (the "Company"), the parent company of Union Bank & Trust (the "Bank"), today announced the completion of its public offering of \$150 million of its Fixed-to-Floating Rate Subordinated Notes due December 15, 2026 (the "Notes"). The Notes will initially bear a fixed interest rate of 5.00% per year.

The Notes were sold at par resulting in net proceeds, after discounts and estimated offering expenses, of approximately \$148.0 million.

The Company intends to use the net proceeds of the offering to repay amounts outstanding under a line of credit, to contribute capital to its subsidiary bank, Union Bank & Trust, and for general corporate purposes.

This announcement is for informational purposes only and does not constitute an offer to sell or the solicitation of an offer to buy securities.

About the Company:


Headquartered in Richmond, Virginia, Union Bankshares Corporation (NASDAQ: UBSH) is the holding company for Union Bank & Trust, which has 114 banking offices and approximately 190 ATMs located throughout Virginia. Non-bank affiliates of the holding company include: Union Mortgage Group, Inc., which provides a full line of mortgage products, Old Dominion Capital Management, Inc., which provides investment advisory services, and Union Insurance Group, LLC, which offers various lines of insurance products.

(1) Source: Sandler O'Neill Syndicate Desk, Bloomberg. Deal count includes nationwide subordinated debt and senior note offerings for Community Banks; Community Banks defined as banks or bank holding companies with less than \$25 billion in assets.

(2) Financial data not pro forma for the offering.

December 5, 2016

5.00% Fixed-to-Floating Rate
Subordinated Notes due 2026
\$150.0 Million



Sole Book-Running Manager
SANDLER O'NEILL + PARTNERS

Financial Highlights as of September 30, 2016 ²**Dollars in Millions**

Total Assets	\$8,258
Net Loans	\$6,159
Total Deposits	\$6,259
Total Equity	\$1,001
Leverage Ratio	9.89%
Tier 1 Ratio	11.07%
Total Capital Ratio	11.60%
Tang. Common Equity / Tang. Assets	8.57%

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