Falcon Investment Advisors has Completed the Sale of WealthTrust to a Newly-Formed Portfolio Company of Lee Equity Partners

Deal Value: Undisclosed

Sandler O'Neill served as the exclusive financial advisor to Falcon Investment Advisors and WealthTrust in connection with this transaction. This represents Sandler O'Neill's 8th U.S. asset management transaction and 124th financial services transaction since January 1, 2014, more than any other investment bank during that time period.[1]

Falcon Investment Advisors, LLC and its co-investors have completed the sale of WealthTrust LLC ("WealthTrust") to a newly-formed portfolio company of Lee Equity Partners, LLC.

WealthTrust is a multi-affiliate wealth management platform comprised of eight investment advisory firms that provide comprehensive investment and wealth management services to high net worth individuals and families across the United States. WealthTrust's affiliates collectively manage approximately $7.2 billion[2] in assets under management.

The senior management team at WealthTrust will remain intact post transaction, led by Holly Deem, WealthTrust's Chief Executive Officer. WealthTrust's affiliates will continue to operate in the ordinary course with their existing management teams.

(1) Source: SNL Financial; Excludes terminated transactions or self-advisory roles
(2) As of July 31, 2015

Sandler O'Neill Contacts:
1251 Avenue of the Americas, 6th Floor
New York, NY 10020

Andy Cott	Christopher Browne	Jason Greco	Cameron Hoerner
Principal	Managing Director	Vice President	Analyst
(212) 466-7849	(212) 466-7735	(212) 466-7967	(212) 466-7745